

## LSP BUSINESS LEGAL SERVICES PLAN

Canada's Professional Services Network  
Quebec's Professional Services Network

*Legal Services Plan Inc. is a Canadian company created by Canadians for the purpose of serving the unique legal needs of the businesses of Canada & the distinct population of Quebec. We offer your business access to high quality legal services at an affordable price.*

*In our vast country, because we recognize our specific legal needs may not only depend on our individual circumstances, but our area of residence as well, we have not restricted our services to just one law firm. We have created a network of lawyers from different geographic areas with varying fields of expertise to best serve you.\**

*The LSP Business Legal Services Plan was designed to shield your company with a blanket of legal protection that only a quality legal plan system can provide.*

*Smaller businesses have big legal needs but many times cannot pay the high hourly rates that a quality law firm commands. With the LSP Business Legal Services Plan, we take away the high cost and give you peace of mind and legal empowerment so you can concentrate on running your business – not worrying about it.*

*"The only thing more expensive than hiring a professional is hiring an amateur"*

Red Adair

## Potential Areas of Consultation :

### Corporate and Commercial:

Incorporations  
Business Name Registrations  
Business Reorganizations  
Amalgamations  
License Agreements  
Employment & Consulting Agreements  
Software License Agreements  
Starting Your Own Business  
Business Purchase and Sale  
Commercial Leases  
Franchises  
Partnership Agreements  
Shareholder Agreements  
Tax Planning and Arrears  
Bankruptcy and Insolvency  
Import/Export  
Competition Law  
Computer/Information Technology Law  
Contract Negotiations

### Real Estate:

Purchase and Sales  
Mortgage Financing  
Landlord and Tenant  
Condominium Corporations  
Co-Operative Corporations  
Land Development  
Zoning and Variances  
Power of Sale  
Building Agreements

### Litigation and Arbitration:

Small Claims Court  
Landlord/Tenant Disputes  
Debt Collection and Appeals  
Professional Negligence  
Medical Negligence  
Construction Liens  
Lease and Franchises  
Securities Litigation  
Shareholders Disputes  
Boards and Tribunals  
Product Liability  
Labour Law  
Car Seizures

### Immigration:

Visas and Green Cards  
Work Visas  
Work Permits  
Business Immigration



## \* Additional Information

LSP's Business Plan membership may be utilized by the signer of the policy and one (1) other designated person who is either a partner, an executive, or a manager with the company.

The Business Plan membership covers one business entity in one location. Franchises and/or other offices must each have a Business Legal Plan to be covered.

All calls and e-mails will be returned by no later than the end of the following business day.

A telephone call or the delivery of a letter per subject matter on your company's behalf will be subject to your LSP lawyer's legal opinion of the necessity and/or value of doing so.

Membership services are intended to be used only for substantive legal issues for which a lawyer's advice would normally be sought.

There may not be an LSP referral lawyer or law firm in your specific geographic area. In this event your company may have to rely solely on LSP's main legal service provider or the nearest LSP referral lawyer.

Should your company abuse his/her membership privileges, your company's membership may be revoked.

The services and discounts in this plan do not apply to disbursements made by your LSP lawyer on your company's behalf.

Legal fees and disbursements are subject to applicable Federal and Provincial taxes.

The information contained in this material is intended to provide a general overview of the services and is not a contract. Please remember that only the services contract can give actual terms, conditions and exclusions.

*Note: Membership fees as well as legal fees are subject to applicable taxes.*



legal services plan inc.

LEGAL SERVICES PLAN INC. (LSP)  
1000 Finch Ave. W, Suite 804  
Toronto, ON. M3J 2V5

enroll online [www.lsp.ca](http://www.lsp.ca)

Proud members of:



## Member of the Retail Council of Canada

For more information please contact:

## LSP BUSINESS LEGAL SERVICES PLAN

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Quebec's Professional Services Network

Legal Services for  
Business Members Only

*"He who represents himself has a fool for a client."*  
Unknown



# Benefits of membership in the

LEGAL SERVICES PLAN (LSP) LEGAL PLAN\*:



As a member of the plan, your company is entitled to a variety of legal services offered exclusively to members by our LSP lawyers. Included are:

## Telephone and e-mail consultation on an unlimited number of unrelated business matters

As a member, your company is entitled to telephone consultation on an unlimited number of unrelated business matters provided by your LSP lawyer from anywhere in North America and e-mail consultation on an unlimited number of unrelated business matters from anywhere in the world.

\*More than one consultation for a particular business matter may be given at no additional charge at your lawyer's discretion, after which, the discounted rate applies to all additional consultations regarding the same matter. Consultation is limited to the laws of the jurisdiction where the law firm conducts business. If answers cannot be given summarily over the telephone & legal research is required, such services will be charged at the LSP lawyer's discounted hourly rate.

## Phone Calls & Letters

If your company is involved in a dispute with another party, a call or letter from your LSP lawyer can be a very powerful tool. As a member, your company is entitled to one letter or one telephone call from your LSP lawyer to the other party for each unrelated matter. This can be used to a maximum of two (2) unrelated matters per month.

## Debt Collection Letters

Your company is entitled to ten (10) debt collection letters per month from your lawyer to another party where there is a debt collection issue.

## Contract & Document Review

Your company is entitled to have five (5) contracts and/or documents of up to 4500 words (approx. 15 pages) or less reviewed each month (either previously executed or new). Your company must be a named party in any contract or document that is to be reviewed.

## Contract/Document Creation

Your company is entitled to have one (1) business contract/document of up to 3000 words (approximately 10 pgs) or less created each year starting in your second year. Subsequent pages & documents will be provided at the discounted rate. You can have this document created sooner if you pre-pay your LSP membership for a year.

## Legal Services, Advice and Representation

Your company is entitled to receive a 30% discount off your LSP lawyer's standard hourly rate should your company need legal services, advice or representation in addition to those included in this plan. Your company is also entitled to a 35% discount off your LSP lawyer's standard hourly rate for representation on your company's behalf in court or at an administrative tribunal. As long as your company remains a member in good standing of the plan, these discounts will continue to apply regardless of the length of the case. Your LSP lawyer's standard practice of payment by retainer for legal services may apply.

## *The following are examples of questions and problems handled by your LSP lawyer:*

### Employment and Wrongful Dismissal

If you have any questions about a problem with your company's employees, your LSP lawyer will review these concerns and advise you about your options. Such issues may include work-place safety, human rights, wrongful dismissal, or employment standards.



## Securities Litigation

If you have questions or concerns about your company's investments and are not certain whether your company may have a possible action against any of the parties involved, you will receive advice about your rights and options from your LSP lawyer.

## Corporate Commercial Business Law

Your LSP lawyer will advise you on starting your own business and give you ongoing advice on related legal matters.

## Landlord and Tenant Disputes

As part of your membership, your LSP lawyer will review any documents relating to your company's commercial lease(s), whether your company is a tenant or a landlord, and give you advice about your company's rights and obligations.

\*Subject to limitation of the "contract & document review" section described in this plan.

## Debt Collection Assistance

Whether your company owes or is owed money, your LSP lawyer will provide advice to assist you with any issues due to an unpaid debt.

## Small Claims Court Advice

If your company is involved in a Small Claims Court case and you are unsure of its rights, your LSP lawyer will discuss the case with you by telephone and review any documents that are relevant to your company's dispute.

\*Subject to limitation of the "contract & document review" section described in this plan.

## Contractual Disputes

If your company has a dispute over any term of a contract in which your company is named, your LSP lawyer will review the contract or the term in dispute and give you advice.

\*Subject to limitation of the "contract & document review" section described in this plan.

## Consumer Protection

Your LSP lawyer will provide advice if your company has a dispute about a defect in a product or a service your company has purchased or leased, or a warranty or guarantee relating to that product or service.

## Government Agencies and Offices

Your LSP lawyer will assist your company in contacting government offices or agencies and provide advice in any dealings you may have with them.



## Immigration Law

Your LSP lawyer will give you advice on all immigration matters related to the company such as work permits and inter/intra corporate transfers.